



Corente

An IBM portfolio profile

The company

Corente

www.corente.com

In the spotlight

- Corente offers a Linux® technology-based software platform that delivers applications from enterprise headquarters or data center hosting facilities to remote office locations and business partners worldwide.
- Corente provides software as a service and monitors, manages and meters the delivery of service level agreement (SLA)-compliant applications on demand.
- The company's application-delivery platform provides customers with robust security capabilities, real-time performance reports and networking-management tools to handle today's most complex networking challenges.

The market

Delivery of software and services to companies in a variety of industries

The market opportunity

- Corente's software and services are ideal for large enterprises and service providers that need to deliver mission-critical applications globally—in industries such as distribution, education, financial services, government, healthcare, industrial, retail and telecommunications.
- The ease and reliability of Corente's solution delivery helps enterprises create opportunities to enhance customer service, improve efficiency, speed decision making and promote business transparency.

The venture capital firm

Cloquet Capital Partners provide funding to Corente

Achieving mutual value

- Cloquet Capital Partners are major investors in Corente.
- Corente's offerings help IBM clients to cost-effectively deliver mission-critical applications to any location via any infrastructure.
- Corente's multifaceted partnership with IBM drives joint teams to continuously develop better ways of delivering Corente and IBM solutions to a variety of vertical industries.

The IBM strategic advantage

Access to leading IBM technologies, services and resources enables Corente to take full advantage of IBM's reputation, global reach and expertise within myriad industries

Teaming with IBM

- IBM's technology leadership in the Linux platform and IBM @server® xSeries® and IBM BladeCenter™ servers helps Corente provide solutions that deliver exceptional reliability and scalability.
- Corente extends IBM Tivoli® software deep into the network fabric of its solutions to provide clients with active application-infrastructure management and monitoring capabilities.
- IBM Global Services provides Corente with configuration, installation and utilization support from hosting centers worldwide.
- Taking advantage of Corente's software and services enables IBM clients that are deploying new applications on IBM WebSphere® Application Server software to reduce their delivery, operations and support costs.
- Corente leverages IBM's autonomic computing architecture to lower the total cost of its failover and disaster-recovery solutions.

"Our vision for the future of Corente is to deliver a set of critical applications to our clients that change as rapidly as the needs of their businesses change."

— Jim Zucco, CEO, Corente

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